

Insight on Coaching – Guest Bio

DANIEL MUMMERY

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Introduction

Dan Mummery is a partner in the Silicon Valley office of Latham & Watkins LLP. His practice encompasses a wide range of corporate and technology matters, with a particular emphasis on complex information technology and business process outsourcing transactions, technology based joint ventures and strategic alliances, information technology related M&A transactions, emerging company representations and venture capital financings.

Experience

Mr. Mummery has worked with a wide range of clients, including some of the largest communications, financial services, healthcare, media, technology and transportation multinationals in the world as well as emerging growth companies and venture capital investors. In his career, he has represented such clients as Agilent, AT&T, BellSouth, British Telecommunications, Cable & Wireless, Hughes, Charles Schwab, ChevronTexaco, DuPont, Gateway, General Motors, Levi Strauss & Co., McGraw-Hill, Miller Brewing Company, Ryder, Sempra, United Air Lines and UnitedHealthcare.

Education

- J.D., Fordham University School of Law, 1988
- A.B., Bowdoin College, 1981
- Mr. Mummery is qualified to practice before the California, New York and Massachusetts bars.

Professional Affiliations, Publications and Recognition

Mr. Mummery is ranked by Chambers & Partners as one of the leading outsourcing lawyers in the world. Chambers Global (2007) and Chambers USA, America's Leading Lawyers for Business (2007), have awarded him their highest rankings in the categories of Business Process Outsourcing (National), IT & IT outsourcing (California) and TMT: IT & IT Outsourcing (USA).

He is also included in The Lawdragon 500 (New Stars, New Worlds), Global Counsel 3000 and Mondaq Business Briefing, Survey of Leading E-Commerce Lawyers and is a member of the Advisory Board of Global E-Commerce Law and Business Report.

In 2007, Mr. Mummery was named to the Legal 500 US: Volume II - Intellectual Property, Media, Technology & Telecoms. Mr. Mummery's work in structuring, negotiating and outsourcing transactions has been featured in *The Recorder*, *The Daily Deal* and *Business Finance*. He is a frequent lecturer on outsourcing topics including, most recently, at ITO, BPO and offshoring programs organized by *BusinessWeek*, Gartner, Sourcing Interests Group and The Conference Board.