

Insight on Coaching – Guest Bio

Jonathan Santamaria: President, CEO, Partner, BeamPines Inc.

Introduction

Jonathan is the President, CEO and principal partner of BeamPines Inc. He has been coaching executive leaders in business for over 30 years. Jonathan believes that to be effective in helping people achieve their goals you need to understand them as human beings and to appreciate how they will best learn what they need to know to achieve their goals.

Experience

Jonathan brings a wealth of experience to executive search and human resources consulting as a result of more than twenty-five years in diverse executive positions including key roles at RJR Nabisco and International Telephone and Telegraph's (IT&T) Continental Baking Company. Mr. Santamaria has a proven track record in organizational design, business process re-engineering, cultural re-orientation, negotiations, executive coaching and management development and training. He has recruited, developed and mentored senior operating managers and executives in the US and abroad. He is recognized by colleagues and peers as a thoughtful and insightful resource when business-driven strategies and real world implementations are required.

Education

- ◆ Lafayette College, AB History
- ◆ Faculty member : Beam Pines Middlesex University Masters Program in Professional development

Professional Affiliations, Publications and Recognition

- ◆ Oversaw the HR functions for Corporate Engineering, Strategic Sourcing, IT and R&D.
- ◆ He served as Vice President, Human Resources for the Nabisco Foods Company, a \$2.8 billion warehouse-delivered specialty food company, and several of the company's other operating entities, including Nabisco's \$3.0 billion sales and integrated logistics company.