

# Insight on Coaching – Guest Bio

## *Pamela Brill: Senior Vice President, Linkage and Licensed Psychologist*

### **Introduction**

Pam is Linkage's Senior Vice President of Learning Solutions responsible for combining Linkage's best practices and learning tools into integrated solutions targeted to client's current and future business challenges. As a Licensed Psychologist, Pam brings over twenty years of experience in consulting to and coaching with organizations, teams, and individuals on engaging self and others to confront challenges head on and to perform at peak levels. Recognized nationally as an expert in the dynamics of initiating, motivating, and sustaining peak performance and strategic change, Pam provides clients with proven strategies for identifying and leveraging different points of view in order to generate multi-faceted strategy and to harness different perspectives to motivate people across all levels and functions. The focus of this approach is to create a winning culture where leadership and contributing team members drive measurable business impact and bottom-line scores.

### **Experience**

Prior to joining Linkage, Pam consulted and coached through her own firm, In The Zone, Inc., and with larger firms that include The Tom Peters Company, Manchester Partners, and directly with world-renowned Executive Coach Marshall Goldsmith.

### **Education**

Pamela earned her Bachelor of Arts degree from Smith College, her Master's from Boston University, and her Doctorate from University of Maine with a Pre-doctoral Internship in Clinical Psychology at Dartmouth Medical School; where she served on the faculty for over a decade as Adjunct Assistant Professor of Psychiatry.

### **Professional Affiliations, Publications and Recognition**

Working across industries, Pam's clients have included: BAE SYSTEMS, Lockheed Martin, Northrop Grumman, State Street Bank, Northwest Mutual/ Baird Securities, Ernst & Young, Simon Pearce Glass, Northeast Delta Dental, Velcro International, F.W. Whitcomb Construction, Offices of The United States Senate, U.S. Department of Housing and Urban Development, Oxfam America, Dartmouth-Hitchcock Medical Center, Harvard Faculty Club, coaches, athletes and teams competing at the national and international levels including Dartmouth College Athletics. In addition, Pam has provided keynote speeches for organizations that include the U.S. Army and the U.S. Olympic Committee.