

Insight on Coaching – Guest Bio

Michelle Randall

Executive Coach

President, The Juncture Company

Chief Executive, Glass Houses Coaching and Consulting

Introduction

Michelle Randall is an executive leadership coach, author and founder of The Juncture Company where she works very closely with business and government leaders from around the world. She is also chief executive and co-founder of Glass Houses Coaching & Consulting, a professional executive coaching firm for visionary political leaders. Michelle supports newly elected members of the U.S. House of Representatives and state legislative leaders as they transition into office and begin to build a foundation for success. She offers management training and organizational consulting for clients, their staffs and their families. She has additional expertise in business, career and on-boarding coaching.

Experience

Michelle founded her own executive coaching firm, The Juncture Company, in 2002. She's worked with CEO's from Asia, Africa, Europe and the U.S. Her clients have included IBM, Qwest, Energy Security Group, Network Appliances, OldCastle APG, McBride & Sons Homes, The Sustainability Academy and others. As an executive, Michelle successfully guided companies into profitable new markets and industry victories. Michelle became the first director of sustainability at Hayward Lumber Company and developed the first green building materials product line in the United States. In hi-tech, she capitalized on her market development expertise by leading marketing at a tablet computer innovator, launching both the company and its product in addition to developing the company's sales channels. She also lived in Germany for years and managed international business contacts for the CEO and vice president at Deutsche Telecom, the world's third largest telecommunications company.

Education

Michelle earned her Masters of Business Administration with honors from the Monterey Institute of International Studies and her undergraduate degree from the University of California, San Diego. She is a graduate of the Coaches Training Institute and the International Coach Federation.

Professional Affiliations, Publications and Recognition

Michelle has co-authored the book *Winning Without Compromising... Yourself: Unlocking Personal and Professional Mastery in the Political Arena* and authored *Visionary Women Inspiring the World: 12 Paths to Personal Power*. Michelle is also a Certified Professional Co-Active Coach.