

Insight on Coaching – Guest Bio

Richard (Rich) Milgram
Founder and CEO, Beyond.com, Inc.

Introduction

Rich Milgram is the founder and CEO of Beyond.com, Inc., the world's largest network of niche career communities, powering thousands of geographic and industry-specific sites dedicated to helping business professionals, corporations and vertical communities connect with each other. Considered a "thought leader" in the career space, Rich has appeared on ABC World News Tonight and Fox News. He has been interviewed and contacted by national media outlets such as *BtoB* magazine, MSNBC.com, *Newsweek* and *HR Executive* for up-to-date information concerning national, local and industry-specific employment trends by leveraging data collected from Beyond.com's Network of career communities.

Experience

Rich first founded Beyond.com, Inc. in 1998 as PhillyJobs.com, a free job board serving the Philadelphia metropolitan area. At that time, he operated a technology consulting firm and quickly built the technology to match business professionals with corporations in an online community and leverage this technology to build a vast network of career sites.

Rich started his career as a systems engineer at GE Aerospace and moved to a management consultant role with Ernst & Young. After Ernst & Young, he managed an internal software development team for Comcast Corporation. Rich has also authored several articles in HR Fact Finder, *Staffdigest*, *Canadian HR Reporter* and Eastern Technology Council's *Technology Times*.

Education

Rich holds a B.S. degree in Electrical Engineering from Boston University.

Professional Affiliations, Publications and Recognition

Rich was chosen as a finalist for "Technology CEO of the Year" as part of the Eastern Technology Council's 2007 and 2008 Enterprise Awards Program, and was also selected by the *Philadelphia Business Journal* as a recipient of the 2007 "40 Under 40" Award, which recognizes Philadelphia's 40 dynamic up-and-comers, under 40. He is an active member of the Young Presidents Association and The Eastern Technology Council.